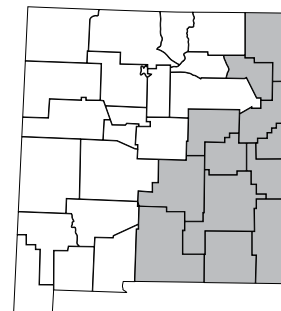


OCCUPATIONAL WAGES FOR JOB SEEKERS

////////// Eastern Region \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\

Annual Wages for Occupations with the Most Projected Annual Job Openings



MASTER'S DEGREE OR HIGHER	Occupation	Requirement	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Family & General Practitioners	H	\$97,530	\$175,770	\$214,880	10
	Pharmacists	H	\$72,980	\$114,270	\$134,910	10
	Nurse Practitioners	H	\$63,000	\$96,920	\$113,870	10
	Physical Therapists	H	\$70,040	\$90,210	\$100,290	10
	Education Administrators, Elementary & Secondary School		\$67,350	\$85,560	\$94,670	10
	Lawyers		\$55,840	\$81,610	\$94,500	10
	Speech-Language Pathologists	H	\$50,100	\$79,160	\$93,700	10
	Education Administrators, Postsecondary		\$51,120	\$74,010	\$85,450	10
	Clinical, Counseling & School Psychologists	S	\$45,760	\$72,930	\$86,520	10
	Healthcare Social Workers		\$40,330	\$53,360	\$59,880	10
	Educational, Guidance, School & Vocational Counselors		\$35,830	\$53,170	\$61,840	10
	Dentists, General	H	\$107,850	\$210,880	\$262,390	<5
	Physician Assistants	H	\$45,420	\$94,850	\$119,570	<5
	Veterinarians	H	\$80,010	\$87,300	\$90,950	<5
	Occupational Therapists	H	\$44,370	\$73,730	\$88,410	<5
	Instructional Coordinators		\$41,090	\$67,720	\$81,040	<5
	Art, Drama & Music Teachers, Postsecondary		\$47,480	\$66,600	\$76,160	<5
	English Language & Literature Teachers, Postsecondary		\$42,240	\$63,630	\$74,320	<5
	Nursing Instructors & Teachers, Postsecondary	H	\$47,690	\$61,290	\$68,090	<5
	Librarians		\$21,250	\$39,970	\$49,320	<5

BACHELOR'S DEGREE	Occupation	Requirement	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	General & Operations Managers		\$36,850	\$96,420	\$126,200	90
	Registered Nurses	H	\$51,090	\$61,440	\$66,610	70
	Elementary School Teachers, Ex. Special Education		\$37,450	\$51,910	\$59,140	50
	Accountants & Auditors		\$38,760	\$61,560	\$72,960	40
	Secondary School Teachers, Ex. Special & Career/Technical Education		\$39,870	\$50,910	\$56,430	30
	Substitute Teachers		\$17,240	\$22,930	\$25,780	30
	Middle School Teachers, Ex. Special & Career/Technical Education		\$40,020	\$56,540	\$64,800	20
	Construction Managers		\$62,970	\$105,450	\$126,690	10
	Medical & Health Services Managers	H	\$64,420	\$94,940	\$110,200	10
	Securities, Commodities & Financial Services Sales Agents		\$26,250	\$93,790	\$127,550	10
	Financial Managers		\$53,540	\$92,030	\$111,270	10
	Sales Managers		\$59,470	\$91,790	\$107,950	10
	Administrative Services Managers		\$46,550	\$88,380	\$109,290	10
	Management Analysts		\$38,300	\$64,250	\$77,230	10
	Training & Development Specialists		\$35,850	\$60,740	\$73,190	10
	Career/Technical Education Teachers, Secondary School		\$43,670	\$56,890	\$63,500	10
	Purchasing Agents, Ex. Wholesale, Retail & Farm Products		\$37,070	\$55,640	\$64,930	10
	Kindergarten Teachers, Ex. Special Education		\$39,750	\$55,130	\$62,820	10
	Loan Officers		\$30,000	\$50,480	\$60,720	10
	Social & Community Service Managers		\$25,040	\$50,470	\$63,180	10

EASTERN REGION

ASSOCIATE'S DEGREE			ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Paralegals & Legal Assistants		\$33,180	\$42,680	\$47,420	10
	Forest & Conservation Technicians	L	\$27,350	\$36,050	\$40,400	10
	Preschool Teachers, Ex. Special Education		\$19,510	\$33,440	\$40,400	10
	Air Traffic Controllers		\$58,020	\$78,870	\$89,300	<5
	Electrical & Electronics Engineering Technicians	L	\$54,790	\$64,310	\$69,070	<5
	Diagnostic Medical Sonographers	H	\$49,180	\$61,100	\$67,060	<5
	Occupational Therapy Assistants		\$44,940	\$60,020	\$67,570	<5
	Computer Network Support Specialists	L	\$40,160	\$59,300	\$68,870	<5
	Radiologic Technologists	H	\$38,680	\$51,430	\$57,810	<5
	Respiratory Therapists	H	\$44,600	\$51,340	\$54,710	<5
	Geological & Petroleum Technicians	L	\$28,250	\$47,980	\$57,840	<5
	Medical & Clinical Laboratory Technicians	H	\$29,630	\$44,650	\$52,170	<5
	Civil Engineering Technicians	L	\$35,330	\$44,410	\$48,950	<5
	Chemical Technicians	L	\$28,460	\$42,450	\$49,450	<5
	Physical Therapist Assistants		\$26,800	\$41,100	\$48,250	<5
	Human Resources Assistants, Ex. Payroll & Timekeeping		\$20,400	\$31,240	\$36,650	<5
	Veterinary Technologists & Technicians	H	\$20,080	\$29,470	\$34,170	<5

POSTSECONDARY NON-DEGREE AWARD OR COLLEGE, NO DEGREE			ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Heavy & Tractor-Trailer Truck Drivers		\$29,520	\$43,720	\$50,810	100
	Teacher Assistants		\$17,570	\$20,930	\$22,610	40
	Nursing Assistants		\$21,370	\$24,410	\$25,930	30
	Licensed Practical & Licensed Vocational Nurses	H	\$38,410	\$48,120	\$52,970	20
	Automotive Service Technicians & Mechanics		\$24,560	\$35,780	\$41,390	20
	Bookkeeping, Accounting & Auditing Clerks		\$23,030	\$34,740	\$40,600	20
	Medical Assistants		\$21,530	\$27,360	\$30,280	20
	Computer User Support Specialists	L	\$28,330	\$45,350	\$53,850	10
	Heating, Air Conditioning & Refrigeration Mechanics & Installers		\$27,300	\$41,740	\$48,960	10
	Aircraft Mechanics & Service Technicians		\$27,680	\$40,830	\$47,410	10
	Emergency Medical Technicians & Paramedics	H	\$23,430	\$36,020	\$42,310	10
	Firefighters		\$24,520	\$35,990	\$41,730	10
	Audio & Video Equipment Technicians		\$25,170	\$31,410	\$34,530	10
	Medical Records & Health Information Technicians	H	\$21,740	\$31,050	\$35,710	10
	Dental Assistants		\$23,680	\$30,660	\$34,150	10
	Library Technicians		\$20,170	\$29,560	\$34,250	10
	Supervisors of Fire Fighting & Prevention Workers		\$52,520	\$63,190	\$68,520	<5
	Electrical & Electronics Repairers, Commercial & Industrial Equipment		\$40,500	\$55,240	\$62,610	<5
	Telecomm. Equipment Installers & Repairers, Ex. Line Installers		\$35,280	\$52,370	\$60,920	<5
	Surgical Technologists	H	\$33,320	\$41,210	\$45,150	<5

2017 OCCUPATIONAL WAGES FOR JOB SEEKERS

HIGH SCHOOL DIPLOMA OR EQUIVALENT		ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
Maintenance & Repair Workers, General	\$22,530	\$36,410	\$43,340	50	
Secretaries & Admin. Assistants, Ex. Legal, Medical & Executive	\$21,770	\$31,720	\$36,690	50	
Supervisors of Food Preparation & Serving Workers	\$18,950	\$26,060	\$29,620	50	
Office Clerks, General	\$17,810	\$24,550	\$27,920	50	
Supervisors of Office & Administrative Support Workers	\$33,080	\$50,250	\$58,830	40	
Hotel, Motel & Resort Desk Clerks	\$17,830	\$20,090	\$21,220	40	
Childcare Workers	\$17,490	\$18,190	\$18,550	40	
Welders, Cutters, Solderers & Brazers	\$33,030	\$58,650	\$71,470	30	
Police & Sheriff's Patrol Officers	\$35,670	\$48,090	\$54,290	30	
Operating Engineers & Other Construction Equipment Operators	\$32,990	\$45,370	\$51,560	30	
Light Truck or Delivery Services Drivers	\$23,640	\$35,460	\$41,370	30	
Correctional Officers & Jailers	\$28,270	\$31,860	\$33,660	30	
Customer Service Representatives	\$21,420	\$30,180	\$34,560	30	
Receptionists & Information Clerks	\$19,760	\$25,140	\$27,840	30	
Supervisors of Construction Trades & Extraction Workers	\$42,790	\$70,000	\$83,600	20	
Petroleum Pump System Operators, Refinery Operators & Gaugers	\$51,070	\$68,220	\$76,800	20	
Supervisors of Mechanics, Installers & Repairers	\$40,200	\$62,470	\$73,610	20	
Sales Reps., Wholesale & Mfg., Ex. Tech. & Sci. Products L	\$31,770	\$58,600	\$72,020	20	
Electricians	\$42,460	\$58,190	\$66,050	20	

NO FORMAL EDUCATIONAL CREDENTIAL		ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
Retail Salespersons	\$17,580	\$23,550	\$26,530	160	
Waiters & Waitresses	\$17,470	\$19,450	\$20,450	150	
Combined Food Preparation & Serving Workers, Incl. Fast Food	\$17,470	\$18,840	\$19,530	150	
Personal Care Aides	\$17,530	\$19,580	\$20,600	140	
Construction Laborers	\$22,930	\$30,010	\$33,540	80	
Roustabouts, Oil & Gas	\$25,300	\$34,310	\$38,810	60	
Farmworkers & Laborers, Crop, Nursery & Greenhouse	\$21,470	\$30,230	\$34,610	60	
Laborers & Freight, Stock & Material Movers, Hand	\$19,890	\$27,040	\$30,610	60	
Stock Clerks & Order Fillers	\$17,370	\$24,710	\$28,380	50	
Janitors & Cleaners, Ex. Maids & Housekeeping Cleaners	\$17,610	\$22,630	\$25,140	50	
Cooks, Restaurant	\$17,340	\$20,490	\$22,070	50	
Food Preparation Workers	\$17,760	\$20,260	\$21,510	50	
Maids & Housekeeping Cleaners	\$17,650	\$20,210	\$21,490	50	
Rotary Drill Operators, Oil & Gas	\$28,080	\$45,000	\$53,460	40	
Home Health Aides	\$17,440	\$18,730	\$19,380	40	
Service Unit Operators, Oil, Gas & Mining	\$32,920	\$47,810	\$55,260	30	
Dishwashers	\$17,650	\$19,310	\$20,140	30	
Hosts & Hostesses, Restaurant, Lounge & Coffee Shop	\$17,410	\$19,240	\$20,160	30	
Counter Attendants, Cafeteria, Food Concession & Coffee Shop	\$17,500	\$18,280	\$18,670	30	

2017 OCCUPATIONAL WAGES FOR JOB SEEKERS

Additional Annual Wages for Occupations with the Most Projected Annual Job Openings Not Listed on Previous Pages

OTHER OCCUPATIONS WITH POSITIVE PROJECTED ANNUAL OPENINGS	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS	TYPICAL MINIMUM EDUCATION REQUIRED
Wellhead Pumpers	\$28,990	\$53,850	\$66,280	20	HSDE
Derrick Operators, Oil & Gas	\$31,560	\$43,860	\$50,010	20	NFEC
Bus & Truck Mechanics & Diesel Engine Specialists	\$30,700	\$42,320	\$48,130	20	HSDE
Helpers--Installation, Maintenance & Repair Workers	\$24,860	\$33,860	\$38,360	20	HSDE
Social & Human Service Assistants	\$21,740	\$30,390	\$34,710	20	HSDE
Landscaping & Groundskeeping Workers	\$18,140	\$25,570	\$29,290	20	NFEC
Tellers	\$21,170	\$24,810	\$26,620	20	HSDE
Cooks, Short Order	\$19,570	\$23,970	\$26,170	20	NFEC
Cooks, Institution & Cafeteria	\$17,650	\$22,190	\$24,460	20	NFEC
Cleaners of Vehicles & Equipment	\$17,700	\$19,890	\$20,990	20	NFEC
Bartenders	\$17,550	\$19,860	\$21,010	20	NFEC
Dining Room & Cafeteria Attendants & Bartender Helpers	\$17,440	\$19,080	\$19,900	20	NFEC
Cooks, Fast Food	\$17,450	\$18,480	\$19,000	20	NFEC
Supervisors of Police & Detectives	\$54,440	\$72,730	\$81,880	10	HSDE
Detectives & Criminal Investigators	\$55,490	\$71,760	\$79,900	10	HSDE
Gas Plant Operators	\$54,660	\$69,340	\$76,670	10	HSDE
Supervisors of Production & Operating Workers	\$37,580	\$65,960	\$80,150	10	HSDE
Control & Valve Installers & Repairers, Ex. Mechanical Door	\$47,240	\$65,060	\$73,970	10	HSDE
Electrical Power-Line Installers & Repairers	\$50,750	\$64,470	\$71,330	10	HSDE
Supervisors of Transp., Mat.-Moving Machine & Veh. Operators	\$38,230	\$64,110	\$77,050	10	HSDE
Insurance Sales Agents	\$27,460	\$52,070	\$64,380	10	HSDE
Human Resources Specialists	\$31,700	\$49,530	\$58,450	10	BD
Inspectors, Testers, Sorters, Samplers & Weighers	\$27,030	\$48,690	\$59,520	10	HSDE
Supervisors of Helpers, Laborers & Material Movers, Hand	\$30,400	\$48,680	\$57,820	10	HSDE
Postal Service Mail Carriers	\$34,480	\$48,580	\$55,630	10	HSDE
Child, Family & School Social Workers	\$27,190	\$47,360	\$57,440	10	BD
Dispatchers, Ex. Police, Fire & Ambulance	\$25,290	\$45,150	\$55,070	10	HSDE
Plumbers, Pipefitters & Steamfitters	\$31,790	\$45,110	\$51,770	10	HSDE
Mobile Heavy Equipment Mechanics, Ex. Engines	\$34,820	\$44,540	\$49,400	10	HSDE

BD: Bachelor's Degree

HSDE: High School Diploma or Equivalent

NFEC: No Formal Educational Credential

A Architecture Occupations

H Health Occupations

L Life and Physical Science, Engineering, Mathematics, and Information Technology Occupations

S Social Science Occupations

Occupational wages are from the NMDWS Occupational Employment Statistics program. Projected annual openings are from the NMDWS Employment Projections program. Typical minimum education requirements are from the U.S. Department of Labor's Bureau of Labor Statistics. Wage estimates are for 2017 and are rounded to the nearest \$10. The entry wage represents the mean of the lowest third of the wage distribution, with the experienced wage being the mean of the highest two-thirds of the distribution. Projected annual job openings are rounded to the nearest ten, with estimates under five reported as "<5." Occupations classified as "All Other" are excluded, as are occupations for which wage data are not able to be reported due to suppression requirements. Education levels represent the typical minimum education needed to enter into the job, although higher levels of education may often be preferred for some occupations. For information on all occupations, visit www.dws.state.nm.us/LMI, <https://www.jobs.state.nm.us/analyzer/>, or www.dws.state.nm.us/eds.