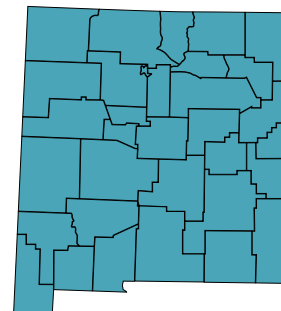


OCCUPATIONAL WAGES FOR JOB SEEKERS

////////// New Mexico \\\\\\\\\\\\\\\\\\\

Annual Wages for Occupations with the Most Projected Annual Job Openings



MASTER'S DEGREE OR HIGHER	Occupation	Requirement	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Physical Therapists	H	\$61,020	\$89,230	\$103,330	70
	Pharmacists	H	\$94,460	\$120,340	\$133,280	60
	Lawyers		\$60,820	\$97,100	\$115,240	60
	Education Administrators, Elementary & Secondary School		\$66,680	\$82,660	\$90,640	60
	Health Specialties Teachers, Postsecondary	H	\$66,420	\$143,060	\$181,380	50
	Nurse Practitioners	H	\$74,490	\$104,580	\$119,620	50
	Speech-Language Pathologists	H	\$50,270	\$76,130	\$89,060	50
	Clinical, Counseling & School Psychologists	S	\$45,290	\$71,200	\$84,160	50
	Educational, Guidance, School & Vocational Counselors		\$30,930	\$53,770	\$65,200	50
	Healthcare Social Workers		\$37,600	\$52,090	\$59,330	50
	Family & General Practitioners	H	\$98,820	\$174,500	\$212,340	40
	Mental Health Counselors		\$24,340	\$41,910	\$50,690	40
	Dentists, General	H	\$57,720	\$167,650	\$222,610	30
	Physicists	L	\$110,420	\$144,920	\$162,180	30
	Physician Assistants	H	\$75,840	\$103,810	\$117,790	30
	Education Administrators, Postsecondary		\$54,540	\$84,910	\$100,100	30
	Occupational Therapists	H	\$50,230	\$78,540	\$92,690	30
	Rehabilitation Counselors		\$17,540	\$28,500	\$33,980	20
	Obstetricians & Gynecologists	H	\$169,870	\$257,020	\$300,590	10
	Anesthesiologists	H	\$76,400	\$225,800	\$300,510	10

BACHELOR'S DEGREE	Occupation	Requirement	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Registered Nurses	H	\$53,370	\$68,670	\$76,320	660
	General & Operations Managers		\$42,420	\$96,630	\$123,730	500
	Accountants & Auditors		\$41,210	\$65,220	\$77,220	250
	Elementary School Teachers, Ex. Special Education		\$38,660	\$58,090	\$67,810	240
	Secondary School Teachers, Ex. Special & Career/Tech. Education		\$36,830	\$53,920	\$62,460	200
	Substitute Teachers		\$17,370	\$24,660	\$28,310	160
	Middle School Teachers, Ex. Special & Career/Tech. Education		\$39,540	\$54,730	\$62,330	120
	Medical & Health Services Managers	H	\$62,030	\$114,470	\$140,700	90
	Financial Managers		\$54,470	\$94,390	\$114,350	70
	Management Analysts		\$43,770	\$75,230	\$90,960	70
	Human Resources Specialists		\$36,160	\$58,430	\$69,560	70
	Architectural & Engineering Managers	L A	\$91,490	\$145,830	\$173,000	60
	Child, Family & School Social Workers		\$26,710	\$42,870	\$50,940	60
	Administrative Services Managers		\$52,230	\$87,640	\$105,350	50
	Social & Community Service Managers		\$38,760	\$61,380	\$72,690	50
	Kindergarten Teachers, Ex. Special Education		\$40,380	\$58,660	\$67,800	50
	Training & Development Specialists		\$30,040	\$53,810	\$65,690	50
	Medical & Clinical Laboratory Technologists	H	\$36,690	\$53,000	\$61,150	50
	Mechanical Engineers	L	\$77,600	\$108,140	\$123,400	40
	Software Developers, Systems Software	L	\$73,590	\$103,640	\$118,670	40

NEW MEXICO

ASSOCIATE'S DEGREE			ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Preschool Teachers, Ex. Special Education		\$19,740	\$31,500	\$37,380	90
	Electrical & Electronics Engineering Technicians	L	\$39,570	\$61,000	\$71,720	40
	Industrial Engineering Technicians	L	\$38,080	\$57,950	\$67,890	40
	Forest & Conservation Technicians	L	\$27,030	\$36,640	\$41,450	40
	Dental Hygienists	H	\$63,330	\$91,080	\$104,960	30
	Radiologic Technologists	H	\$45,100	\$58,170	\$64,710	30
	Respiratory Therapists	H	\$42,860	\$54,240	\$59,930	30
	Paralegals & Legal Assistants		\$29,430	\$43,230	\$50,130	30
	Medical & Clinical Laboratory Technicians	H	\$26,650	\$39,270	\$45,570	30
	Diagnostic Medical Sonographers	H	\$53,920	\$67,880	\$74,860	20
	Computer Network Support Specialists	L	\$34,510	\$57,020	\$68,280	20
	Physical Therapist Assistants		\$32,690	\$49,160	\$57,400	20
	Civil Engineering Technicians	L	\$31,720	\$43,630	\$49,590	20
	Air Traffic Controllers		\$86,420	\$119,040	\$135,350	10
	Mechanical Engineering Technicians	L	\$46,920	\$71,930	\$84,440	10
	Magnetic Resonance Imaging Technologists	H	\$56,190	\$69,750	\$76,520	10
	Funeral Service Managers		\$51,880	\$65,400	\$72,170	10
	Occupational Therapy Assistants		\$44,800	\$61,770	\$70,260	10
	Environmental Science & Protection Technicians, Incl. Health	L	\$33,060	\$58,310	\$70,940	10
	Web Developers	L	\$34,590	\$55,680	\$66,230	10

POSTSECONDARY NON-DEGREE AWARD OR COLLEGE, NO DEGREE			ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Teacher Assistants		\$17,500	\$23,130	\$25,950	250
	Heavy & Tractor-Trailer Truck Drivers		\$29,210	\$42,610	\$49,310	230
	Nursing Assistants		\$21,270	\$27,280	\$30,290	220
	Medical Assistants		\$22,960	\$29,070	\$32,130	180
	Automotive Service Technicians & Mechanics		\$22,870	\$37,730	\$45,160	130
	Bookkeeping, Accounting & Auditing Clerks		\$23,880	\$35,480	\$41,280	110
	Dental Assistants		\$25,530	\$33,830	\$37,980	90
	Licensed Practical & Licensed Vocational Nurses	H	\$36,820	\$47,770	\$53,240	80
	Computer User Support Specialists	L	\$27,850	\$43,750	\$51,700	60
	Hairdressers, Hairstylists & Cosmetologists		\$17,820	\$26,450	\$30,770	60
	Medical Records & Health Information Technicians	H	\$24,060	\$35,870	\$41,780	50
	Firefighters		\$21,740	\$35,200	\$41,930	50
	Emergency Medical Technicians & Paramedics	H	\$23,890	\$34,250	\$39,430	50
	Supervisors of Fire Fighting & Prevention Workers		\$43,490	\$57,200	\$64,050	30
	Heating, Air Conditioning & Refrigeration Mechanics & Installers		\$28,870	\$41,710	\$48,120	30
	Massage Therapists		\$23,060	\$41,590	\$50,850	30
	Library Technicians		\$21,730	\$35,070	\$41,740	30
	Aircraft Mechanics & Service Technicians		\$34,380	\$53,330	\$62,810	20
	Audio & Video Equipment Technicians		\$25,390	\$38,020	\$44,330	20
	Phlebotomists		\$22,060	\$28,150	\$31,190	20

2017 OCCUPATIONAL WAGES FOR JOB SEEKERS

HIGH SCHOOL DIPLOMA OR EQUIVALENT		ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Customer Service Representatives	\$22,580	\$31,740	\$36,320	430
	Supervisors of Retail Sales Workers	\$25,660	\$43,850	\$52,940	310
	Supervisors of Food Preparation & Serving Workers	\$20,510	\$28,840	\$33,000	310
	Maintenance & Repair Workers, General	\$21,810	\$35,300	\$42,040	260
	Office Clerks, General	\$18,280	\$25,900	\$29,710	260
	Secretaries & Admin. Assistants, Ex. Legal, Medical & Executive	\$23,460	\$33,190	\$38,060	250
	Childcare Workers	\$17,530	\$20,660	\$22,220	240
	Supervisors of Office & Administrative Support Workers	\$32,670	\$51,030	\$60,200	230
	Receptionists & Information Clerks	\$19,980	\$26,390	\$29,590	210
	Hotel, Motel & Resort Desk Clerks	\$17,690	\$20,680	\$22,180	180
	Police & Sheriff's Patrol Officers	\$38,810	\$50,420	\$56,220	150
	Farmers, Ranchers & Other Agricultural Managers	\$35,220	\$46,670	\$52,390	150
	Light Truck or Delivery Services Drivers	\$20,340	\$33,050	\$39,400	140
	Sales Reps., Wholesale & Mfg., Ex. Tech. & Sci. Products L	\$26,730	\$51,860	\$64,420	130
	Correctional Officers & Jailers	\$27,360	\$33,010	\$35,840	120
	Tellers	\$21,360	\$25,570	\$27,670	120
	Electricians	\$33,150	\$50,250	\$58,800	100
	Operating Engineers & Other Construction Equipment Operators	\$32,210	\$43,790	\$49,580	100
	Medical Secretaries	\$24,270	\$32,580	\$36,730	100
	Security Guards	\$20,380	\$28,570	\$32,660	100

NO FORMAL EDUCATIONAL CREDENTIAL		ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Retail Salespersons	\$17,990	\$27,400	\$32,110	1,180
	Personal Care Aides	\$17,450	\$20,020	\$21,310	1,080
	Combined Food Preparation & Serving Workers, Incl. Fast Food	\$17,550	\$18,690	\$19,260	1,010
	Waiters & Waitresses	\$17,500	\$21,360	\$23,300	970
	Cashiers	\$17,620	\$21,010	\$22,710	930
	Construction Laborers	\$22,300	\$29,750	\$33,480	350
	Home Health Aides	\$17,590	\$23,480	\$26,420	350
	Janitors & Cleaners, Ex. Maids & Housekeeping Cleaners	\$17,670	\$23,080	\$25,780	320
	Cooks, Restaurant	\$17,560	\$22,120	\$24,410	320
	Stock Clerks & Order Fillers	\$18,350	\$26,180	\$30,090	310
	Laborers & Freight, Stock & Material Movers, Hand	\$19,450	\$27,220	\$31,100	300
	Maids & Housekeeping Cleaners	\$17,590	\$20,050	\$21,280	280
	Hosts & Hostesses, Restaurant, Lounge & Coffee Shop	\$17,530	\$20,340	\$21,740	220
	Food Preparation Workers	\$17,540	\$21,200	\$23,030	200
	Dishwashers	\$17,580	\$19,750	\$20,830	170
	Dining Room & Cafeteria Attendants & Bartender Helpers	\$17,450	\$19,590	\$20,650	160
	Counter Attendants, Cafeteria, Food Concession & Coffee Shop	\$17,580	\$18,940	\$19,620	160
	Bartenders	\$17,550	\$23,600	\$26,630	150
	Landscaping & Groundskeeping Workers	\$18,720	\$25,290	\$28,570	140
	Farmworkers & Laborers, Crop, Nursery & Greenhouse	\$17,510	\$21,660	\$23,730	130

2017 OCCUPATIONAL WAGES FOR JOB SEEKERS

Additional Annual Wages for Occupations with the Most Projected Annual Job Openings Not Listed on Previous Pages

OTHER OCCUPATIONS WITH POSITIVE PROJECTED ANNUAL OPENINGS		ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS	TYPICAL MINIMUM EDUCATION REQUIRED
	Cooks, Institution & Cafeteria	\$17,790	\$24,090	\$27,240	110	NFEC
	Cooks, Fast Food	\$17,560	\$19,100	\$19,870	110	NFEC
	Social & Human Service Assistants	\$24,350	\$33,060	\$37,420	90	HSDE
	Supervisors of Construction Trades & Extraction Workers	\$37,970	\$61,660	\$73,500	80	HSDE
	Supervisors of Mechanics, Installers & Repairers	\$37,080	\$60,730	\$72,550	80	HSDE
	Industrial Machinery Mechanics	\$33,840	\$53,890	\$63,920	80	HSDE
	Insurance Sales Agents	\$27,820	\$50,430	\$61,740	80	HSDE
	Carpenters	\$26,430	\$38,240	\$44,150	80	HSDE
	Supervisors of Personal Service Workers	\$23,560	\$35,240	\$41,080	80	HSDE
	Roustabouts, Oil & Gas	\$25,910	\$34,480	\$38,770	80	NFEC
	Cleaners of Vehicles & Equipment	\$17,900	\$21,820	\$23,780	80	NFEC
	Welders, Cutters, Solderers & Brazers	\$30,110	\$50,850	\$61,210	70	HSDE
	Counter & Rental Clerks	\$19,080	\$26,380	\$30,020	70	NFEC
	Service Unit Operators, Oil, Gas & Mining	\$33,540	\$50,790	\$59,410	60	NFEC
	Billing & Posting Clerks	\$24,670	\$34,960	\$40,110	60	HSDE
	Pharmacy Technicians H	\$25,100	\$31,910	\$35,310	60	HSDE
	Cooks, Short Order	\$19,590	\$27,610	\$31,620	60	NFEC
	Helpers--Production Workers	\$18,440	\$25,200	\$28,590	60	NFEC
	Amusement & Recreation Attendants	\$17,540	\$22,580	\$25,100	60	NFEC
	Recreation Workers	\$17,550	\$22,570	\$25,080	60	HSDE
	Food Servers, Nonrestaurant	\$17,440	\$19,020	\$19,810	60	NFEC
	Detectives & Criminal Investigators	\$58,360	\$77,000	\$86,330	50	HSDE
	Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	\$35,290	\$59,600	\$71,750	50	HSDE
	Inspectors, Testers, Sorters, Samplers & Weighers	\$25,180	\$46,460	\$57,100	50	HSDE
	Plumbers, Pipefitters & Steamfitters	\$31,680	\$44,050	\$50,230	50	HSDE
	Bus & Truck Mechanics & Diesel Engine Specialists	\$29,690	\$42,860	\$49,440	50	HSDE
	Helpers--Installation, Maintenance & Repair Workers	\$20,380	\$30,620	\$35,750	50	HSDE
	Shipping, Receiving & Traffic Clerks	\$20,950	\$30,410	\$35,150	50	HSDE
	Taxi Drivers & Chauffeurs	\$18,450	\$23,960	\$26,710	50	NFEC
	Driver/Sales Workers	\$17,360	\$23,320	\$26,300	50	HSDE

HSDE: High School Diploma or Equivalent

NFEC: No Formal Educational Credential

A Architecture Occupations

H Health Occupations

L Life and Physical Science, Engineering, Mathematics, and Information Technology Occupations

S Social Science Occupations

Occupational wages are from the NMDWS Occupational Employment Statistics program. Projected annual openings are from the NMDWS Employment Projections program. Typical minimum education requirements are from the U.S. Department of Labor's Bureau of Labor Statistics. Wage estimates are for 2017 and are rounded to the nearest \$10. The entry wage represents the mean of the lowest third of the wage distribution, with the experienced wage being the mean of the highest two-thirds of the distribution. Projected annual job openings are rounded to the nearest ten, with estimates under five reported as "<5." Occupations classified as "All Other" are excluded, as are occupations for which wage data are not able to be reported due to suppression requirements. Education levels represent the typical minimum education needed to enter into the job, although higher levels of education may often be preferred for some occupations. For information on all occupations, visit www.dws.state.nm.us/LMI, <https://www.jobs.state.nm.us/analyzer/>, or www.dws.state.nm.us/eds.