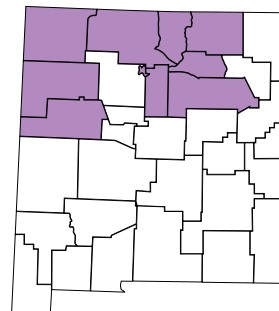


# OCCUPATIONAL WAGES FOR JOB SEEKERS

## ////////// Northern Region \\\\\\\\\\\\\\\\\\\

### Annual Wages for Occupations with the Most Projected Annual Job Openings



MASTER'S DEGREE OR HIGHER	Occupation	Skill Level	ENTRY WAGE		AVERAGE WAGE		EXPERIENCED WAGE		PROJECTED ANNUAL JOB OPENINGS
			Min	Max	Min	Max	Min	Max	
	Physicists	L	\$114,880	\$148,300	\$165,010	20			
	Physical Therapists	H	\$66,911	\$84,975	\$94,008	20			
	Educational, Guidance, School & Vocational Counselors		\$27,629	\$53,025	\$65,723	20			
	Dentists, General	H	\$75,867	\$176,665	\$227,064	10			
	Family & General Practitioners	H	\$90,034	\$171,722	\$212,567	10			
	Pharmacists	H	\$98,066	\$121,512	\$133,235	10			
	Nurse Practitioners	H	\$70,953	\$107,138	\$125,231	10			
	Physician Assistants	H	\$75,804	\$106,042	\$121,160	10			
	Lawyers		\$60,861	\$92,948	\$108,991	10			
	Education Administrators, Elementary & Secondary School		\$63,889	\$83,038	\$92,612	10			
	Speech-Language Pathologists	H	\$54,201	\$76,550	\$87,725	10			
	Education Administrators, Postsecondary		\$54,743	\$70,980	\$79,098	10			
	Clinical, Counseling & School Psychologists	S	\$39,781	\$69,981	\$85,082	10			
	Healthcare Social Workers		\$34,203	\$48,221	\$55,230	10			
	Mental Health Counselors		\$29,724	\$42,826	\$49,377	10			
	Rehabilitation Counselors		\$18,200	\$29,150	\$34,625	10			
	Computer & Information Research Scientists	L	\$102,348	\$137,390	\$154,910	<5			
	Medical Scientists, Ex. Epidemiologists	L	\$57,258	\$102,907	\$125,731	<5			
	Optometrists	H	\$50,457	\$95,971	\$118,728	<5			
	Health Specialties Teachers, Postsecondary	H	\$49,908	\$82,355	\$98,579	<5			

BACHELOR'S DEGREE	Occupation	Skill Level	ENTRY WAGE		AVERAGE WAGE		EXPERIENCED WAGE		PROJECTED ANNUAL JOB OPENINGS
			Min	Max	Min	Max	Min	Max	
	General & Operations Managers		\$42,869	\$96,056	\$122,650	140			
	Registered Nurses	H	\$50,878	\$65,936	\$73,465	120			
	Accountants & Auditors		\$40,879	\$62,236	\$72,914	50			
	Elementary School Teachers, Ex. Special Education		\$38,392	\$59,239	\$69,663	50			
	Substitute Teachers		\$20,948	\$28,479	\$32,245	50			
	Secondary School Teachers, Ex. Special & Career/Tech. Education		\$41,994	\$61,342	\$71,016	40			
	Middle School Teachers, Ex. Special & Career/Tech. Education		\$41,371	\$57,184	\$65,090	30			
	Architectural & Engineering Managers	L A	\$92,209	\$138,704	\$161,952	20			
	Medical & Health Services Managers	H	\$62,247	\$100,182	\$119,150	20			
	Environmental Scientists & Specialists, Incl. Health	L	\$55,568	\$94,008	\$113,228	20			
	Financial Managers		\$55,801	\$85,886	\$100,929	20			
	Management Analysts		\$42,739	\$77,213	\$94,451	20			
	Social & Community Service Managers		\$48,053	\$64,909	\$73,337	20			
	Training & Development Specialists		\$37,345	\$57,827	\$68,068	20			
	Kindergarten Teachers, Ex. Special Education		\$39,291	\$53,128	\$60,047	20			
	Child, Family & School Social Workers		\$27,164	\$41,989	\$49,402	20			
	Personal Financial Advisors		\$51,140	\$161,337	\$216,435	10			
	Nuclear Engineers	L	\$104,946	\$135,506	\$150,786	10			
	Computer & Information Systems Managers	L	\$77,213	\$115,885	\$135,221	10			
	Environmental Engineers	L	\$59,593	\$108,643	\$133,169	10			

# NORTHERN REGION

ASSOCIATE'S DEGREE			ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Preschool Teachers, Ex. Special Education		\$20,899	\$35,002	\$42,054	30
	Dental Hygienists	H	\$60,788	\$85,377	\$97,671	10
	Computer Network Support Specialists	L	\$48,565	\$66,054	\$74,799	10
	Radiologic Technologists	H	\$45,235	\$59,266	\$66,281	10
	Web Developers	L	\$39,583	\$59,069	\$68,813	10
	Physical Therapist Assistants		\$40,238	\$50,401	\$55,482	10
	Paralegals & Legal Assistants		\$33,746	\$43,918	\$49,004	10
	Medical & Clinical Laboratory Technicians	H	\$28,202	\$43,205	\$50,707	10
	Forest & Conservation Technicians	L	\$26,352	\$36,412	\$41,442	10
	Diagnostic Medical Sonographers	H	\$56,780	\$78,693	\$89,649	<5
	Electrical & Electronics Engineering Technicians	L	\$47,306	\$73,424	\$86,483	<5
	Environmental Science & Protection Technicians, Incl. Health	L	\$36,340	\$66,932	\$82,229	<5
	Environmental Engineering Technicians	L	\$32,400	\$58,672	\$71,808	<5
	Respiratory Therapists	H	\$43,278	\$52,743	\$57,476	<5
	Architectural & Civil Drafters	L A	\$37,926	\$52,370	\$59,593	<5
	Geological & Petroleum Technicians	L	\$28,425	\$52,043	\$63,852	<5
	Civil Engineering Technicians	L	\$32,827	\$45,887	\$52,416	<5
	Human Resources Assistants, Ex. Payroll & Timekeeping		\$25,502	\$36,456	\$41,932	<5
	Veterinary Technologists & Technicians	H	\$25,024	\$32,762	\$36,630	<5

POSTSECONDARY NON-DEGREE AWARD OR COLLEGE, NO DEGREE			ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Teacher Assistants		\$17,905	\$23,588	\$26,429	60
	Heavy & Tractor-Trailer Truck Drivers		\$31,696	\$44,190	\$50,436	40
	Nursing Assistants		\$21,670	\$27,468	\$30,367	40
	Automotive Service Technicians & Mechanics		\$23,859	\$36,240	\$42,431	30
	Bookkeeping, Accounting & Auditing Clerks		\$23,181	\$35,146	\$41,129	30
	Medical Assistants		\$24,278	\$30,434	\$33,512	30
	Licensed Practical & Licensed Vocational Nurses	H	\$34,514	\$46,226	\$52,082	20
	Dental Assistants		\$26,064	\$35,696	\$40,511	20
	Firefighters		\$15,912	\$34,638	\$44,001	20
	Supervisors of Fire Fighting & Prevention Workers	L	\$42,696	\$66,302	\$78,105	10
	Computer User Support Specialists		\$30,003	\$45,290	\$52,934	10
	Massage Therapists		\$23,517	\$43,663	\$53,736	10
	Heating, Air Conditioning & Refrigeration Mechanics & Installers		\$31,955	\$41,621	\$46,454	10
	Library Technicians		\$22,010	\$40,274	\$49,406	10
	Medical Records & Health Information Technicians	H	\$26,039	\$38,251	\$44,357	10
	Emergency Medical Technicians & Paramedics	H	\$26,454	\$36,217	\$41,099	10
	Phlebotomists		\$23,528	\$30,420	\$33,866	10
	Hairdressers, Hairstylists & Cosmetologists		\$19,841	\$28,264	\$32,475	10
	Psychiatric Technicians	H	\$18,455	\$24,514	\$27,543	10
	Telecomm. Equipment Installers & Repairers, Ex. Line Installers		\$31,031	\$56,322	\$68,967	<5

# 2017 OCCUPATIONAL WAGES FOR JOB SEEKERS

HIGH SCHOOL DIPLOMA OR EQUIVALENT		ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Supervisors of Retail Sales Workers	\$25,375	\$39,348	\$46,335	80
	Maintenance & Repair Workers, General	\$23,422	\$36,462	\$42,982	80
	Supervisors of Food Preparation & Serving Workers	\$20,448	\$29,798	\$34,472	80
	Supervisors of Office & Administrative Support Workers	\$32,375	\$50,528	\$59,605	60
	Secretaries & Admin. Assistants, Ex. Legal, Medical & Executive	\$23,453	\$33,705	\$38,831	60
	Customer Service Representatives	\$20,901	\$30,356	\$35,083	60
	Office Clerks, General	\$18,260	\$27,395	\$31,963	60
	Hotel, Motel & Resort Desk Clerks	\$17,865	\$21,026	\$22,607	60
	Correctional Officers & Jailers	\$26,424	\$33,198	\$36,584	50
	Operating Engineers & Other Construction Equipment Operators	\$33,025	\$48,495	\$56,230	40
	Police & Sheriff's Patrol Officers	\$37,952	\$48,294	\$53,465	40
	Receptionists & Information Clerks	\$20,389	\$28,166	\$32,055	40
	Childcare Workers	\$17,708	\$23,210	\$25,961	40
	Industrial Machinery Mechanics	\$34,620	\$53,612	\$63,108	30
	Social & Human Service Assistants	\$24,193	\$33,954	\$38,834	30
	Security Guards	\$20,993	\$31,149	\$36,227	30
Light Truck or Delivery Services Drivers	\$19,413	\$30,674	\$36,305	30	
Tellers	\$20,533	\$25,353	\$27,763	30	
Supervisors of Mechanics, Installers & Repairers	\$38,609	\$67,617	\$82,120	20	
Petroleum Pump System Operators, Refinery Operators & Gaugers	\$48,281	\$63,288	\$70,791	20	

NO FORMAL EDUCATIONAL CREDENTIAL		ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Personal Care Aides	\$17,595	\$20,261	\$21,594	330
	Retail Salespersons	\$19,175	\$29,046	\$33,981	280
	Cashiers	\$17,921	\$21,632	\$23,487	270
	Waiters & Waitresses	\$17,690	\$21,276	\$23,069	250
	Combined Food Preparation & Serving Workers, Incl. Fast Food	\$17,792	\$18,973	\$19,564	210
	Construction Laborers	\$22,306	\$29,431	\$32,993	80
	Janitors & Cleaners, Ex. Maids & Housekeeping Cleaners	\$18,223	\$24,154	\$27,119	80
	Cooks, Restaurant	\$18,760	\$23,711	\$26,186	80
	Maids & Housekeeping Cleaners	\$17,789	\$21,017	\$22,631	80
	Stock Clerks & Order Fillers	\$18,936	\$26,350	\$30,058	70
	Home Health Aides	\$18,017	\$22,630	\$24,937	70
	Laborers & Freight, Stock & Material Movers, Hand	\$19,847	\$26,751	\$30,204	50
	Hosts & Hostesses, Restaurant, Lounge & Coffee Shop	\$17,931	\$23,110	\$25,700	50
	Food Preparation Workers	\$17,686	\$21,704	\$23,713	50
	Dishwashers	\$17,685	\$20,484	\$21,883	50
	Dining Room & Cafeteria Attendants & Bartender Helpers	\$17,620	\$20,758	\$22,327	40
	Counter Attendants, Cafeteria, Food Concession & Coffee Shop	\$18,045	\$20,088	\$21,109	40
	Service Unit Operators, Oil, Gas & Mining	\$40,010	\$56,782	\$65,169	30
	Landscaping & Groundskeeping Workers	\$20,357	\$27,453	\$31,002	30
Cooks, Institution & Cafeteria	\$18,038	\$25,859	\$29,769	30	

# 2017 OCCUPATIONAL WAGES FOR JOB SEEKERS

## Additional Annual Wages for Occupations with the Most Projected Annual Job Openings Not Listed on Previous Pages

OTHER OCCUPATIONS WITH POSITIVE PROJECTED ANNUAL OPENINGS		ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS	TYPICAL MINIMUM EDUCATION REQUIRED
	Bartenders	\$17,709	\$24,328	\$27,638	30	NFEC
	Wellhead Pumpers	\$45,597	\$58,298	\$64,649	20	NFEC
	Welders, Cutters, Solderers & Brazers	\$32,250	\$57,465	\$70,072	20	HSDE
	Sales Reps., Wholesale & Mfg., Ex. Tech. & Sci. Products <b>L</b>	\$23,225	\$48,430	\$61,032	20	HSDE
	Carpenters	\$29,233	\$39,742	\$44,996	20	HSDE
	Supervisors of Personal Service Workers	\$25,256	\$35,956	\$41,306	20	HSDE
	Medical Secretaries	\$22,881	\$33,069	\$38,162	20	HSDE
	Counter & Rental Clerks	\$19,482	\$25,101	\$27,911	20	HSDE
	Automotive & Watercraft Service Attendants	\$17,803	\$23,981	\$27,069	20	NFEC
	Bus Drivers, School or Special Client	\$18,080	\$23,779	\$26,629	20	NFEC
	Recreation Workers	\$17,766	\$23,582	\$26,490	20	HSDE
	Cooks, Fast Food	\$18,006	\$19,546	\$20,315	20	HSDE
	Food Servers, Nonrestaurant	\$17,769	\$18,968	\$19,568	20	NFEC
	Civil Engineers <b>L</b>	\$61,699	\$99,421	\$118,282	10	HSDE
	Natural Sciences Managers <b>L</b>	\$66,600	\$97,481	\$112,922	10	HSDE
	Sales Managers	\$53,224	\$97,425	\$119,525	10	HSDE
	Construction Managers	\$59,118	\$93,248	\$110,313	10	NFEC
	Administrative Services Managers	\$58,754	\$90,696	\$106,667	10	HSDE
	Human Resources Managers	\$57,916	\$87,554	\$102,373	10	HSDE
	Software Developers, Applications <b>L</b>	\$56,512	\$83,515	\$97,016	10	HSDE
	Network & Computer Systems Administrators <b>L</b>	\$53,835	\$78,033	\$90,132	10	HSDE
	Budget Analysts	\$51,845	\$74,480	\$85,797	10	HSDE
	Supervisors of Police & Detectives	\$54,014	\$73,715	\$83,565	10	HSDE
	Power Plant Operators	\$64,767	\$73,059	\$77,205	10	HSDE
	Occupational Health & Safety Specialists <b>H</b>	\$43,713	\$71,622	\$85,577	10	NFEC
	Computer Systems Analysts <b>L</b>	\$44,400	\$71,459	\$84,989	10	HSDE
	Production, Planning & Expediting Clerks	\$39,190	\$70,951	\$86,831	10	HSDE
	Supervisors of Production & Operating Workers	\$35,381	\$69,716	\$86,883	10	NFEC
	Hazardous Materials Removal Workers	\$45,541	\$67,157	\$77,965	10	BD
	Securities, Commodities & Financial Services Sales Agents	\$31,994	\$66,624	\$83,939	10	HSDE

BD: Bachelor's Degree

HSDE: High School Diploma or Equivalent

NFEC: No Formal Educational Credential

**A** Architecture Occupations

**H** Health Occupations

**L** Life and Physical Science, Engineering, Mathematics, and Information Technology Occupations

**S** Social Science Occupations

Occupational wages are from the NMDWS Occupational Employment Statistics program. Projected annual openings are from the NMDWS Employment Projections program. Typical minimum education requirements are from the U.S. Department of Labor's Bureau of Labor Statistics. Wage estimates are for 2017 and are rounded to the nearest \$10. The entry wage represents the mean of the lowest third of the wage distribution, with the experienced wage being the mean of the highest two-thirds of the distribution. Projected annual job openings are rounded to the nearest ten, with estimates under five reported as "<5." Occupations classified as "All Other" are excluded, as are occupations for which wage data are not able to be reported due to suppression requirements. Education levels represent the typical minimum education needed to enter into the job, although higher levels of education may often be preferred for some occupations. For information on all occupations, visit [www.dws.state.nm.us/LMI](http://www.dws.state.nm.us/LMI), <https://www.jobs.state.nm.us/analyzer/>, or [www.dws.state.nm.us/eds](http://www.dws.state.nm.us/eds).