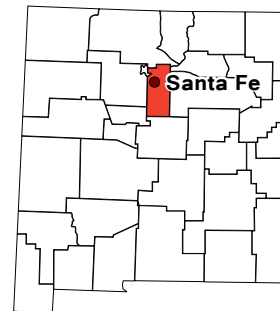


OCCUPATIONAL WAGES FOR JOB SEEKERS

////////// **Santa Fe MSA** \\\\\\\\\\\\\\\\\\\

Annual Wages for Occupations with the Most Projected Annual Job Openings



MASTERS' DEGREE OR HIGHER	Occupation	H	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	Nurse Practitioners	H	\$71,270	\$96,120	\$108,540	10
	Lawyers		\$62,780	\$92,210	\$106,920	10
	Education Administrators, Elementary & Secondary School		\$62,880	\$85,830	\$97,300	10
	Physical Therapists	H	\$66,160	\$83,360	\$91,960	10
	Family & General Practitioners	H	\$108,480	\$185,510	\$224,020	<5
	Dentists, General	H	\$91,910	\$149,560	\$178,380	<5
	Pharmacists	H	\$104,450	\$121,420	\$129,910	<5
	Physician Assistants	H	\$88,830	\$103,670	\$111,090	<5
	Veterinarians	H	\$64,150	\$88,950	\$101,360	<5
	Education Administrators, Postsecondary		\$56,220	\$69,020	\$75,430	<5
	Educational, Guidance, School & Vocational Counselors		\$35,340	\$61,200	\$74,130	<5
	Urban & Regional Planners	S	\$43,530	\$56,680	\$63,260	<5
	Anthropologists & Archeologists	S	\$36,840	\$56,010	\$65,590	<5
	Curators		\$46,940	\$55,190	\$59,310	<5
	Librarians		\$39,670	\$51,840	\$57,930	<5
	Healthcare Social Workers		\$32,820	\$47,190	\$54,370	<5
	Mental Health Counselors		\$34,220	\$46,490	\$52,630	<5

BACHELOR'S DEGREE	Occupation	H	L	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS
	General & Operations Managers			\$50,440	\$95,070	\$117,390	60
	Registered Nurses	H		\$51,240	\$67,290	\$75,320	40
	Accountants & Auditors			\$43,380	\$61,730	\$70,900	30
	Medical & Health Services Managers	H		\$67,890	\$110,670	\$132,060	10
	Financial Managers			\$63,720	\$88,250	\$100,510	10
	Software Developers, Applications		L	\$58,110	\$84,300	\$97,400	10
	Elementary School Teachers, Ex. Special Education			\$52,350	\$71,040	\$80,390	10
	Secondary School Teachers, Ex. Special & Career/Technical Education			\$51,590	\$69,830	\$78,940	10
	Social & Community Service Managers			\$55,500	\$69,430	\$76,390	10
	Environmental Scientists & Specialists, Incl. Health		L	\$51,340	\$62,190	\$67,620	10
	Middle School Teachers, Ex. Special & Career/Technical Education			\$46,120	\$57,690	\$63,480	10
	Management Analysts			\$40,260	\$51,540	\$57,180	10
	Purchasing Agents, Ex. Wholesale, Retail & Farm Products			\$37,880	\$50,970	\$57,510	10
	Substance Abuse & Behavioral Disorder Counselors			\$39,150	\$48,940	\$53,830	10
	Training & Development Specialists			\$38,780	\$47,900	\$52,450	10
	Substitute Teachers			\$21,230	\$28,190	\$31,680	10
	Computer & Information Systems Managers		L	\$79,140	\$99,120	\$109,110	<5
	Sales Managers			\$56,420	\$98,590	\$119,670	<5
	Construction Managers			\$56,750	\$93,850	\$112,400	<5
	Architectural & Engineering Managers		L A	\$72,140	\$89,580	\$98,300	<5

SANTA FE MSA

ASSOCIATE'S DEGREE			ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS	
	Dental Hygienists	H	\$57,750	\$80,680	\$92,150		10
	Paralegals & Legal Assistants		\$36,040	\$44,400	\$48,570		10
	Computer Network Support Specialists	L	\$44,690	\$61,080	\$69,280		<5
	Web Developers	L	\$45,300	\$60,230	\$67,690		<5
	Radiologic Technologists	H	\$46,010	\$58,280	\$64,410		<5
	Architectural & Civil Drafters	L A	\$52,160	\$55,660	\$57,400		<5
	Civil Engineering Technicians	L	\$34,010	\$42,730	\$47,090		<5
	Forest & Conservation Technicians	L	\$28,680	\$37,850	\$42,430		<5
	Veterinary Technologists & Technicians	H	\$33,200	\$36,250	\$37,770		<5
Preschool Teachers, Ex. Special Education		\$22,490	\$34,390	\$40,330	<5		

POSTSECONDARY NON-DEGREE AWARD OR COLLEGE, NO DEGREE			ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS	
	Nursing Assistants		\$22,370	\$26,580	\$28,690		20
	Computer User Support Specialists	L	\$37,710	\$51,020	\$57,670		10
	Licensed Practical & Licensed Vocational Nurses	H	\$43,060	\$48,660	\$51,460		10
	Automotive Service Technicians & Mechanics		\$23,800	\$39,020	\$46,630		10
	Dental Assistants		\$29,290	\$37,980	\$42,330		10
	Bookkeeping, Accounting & Auditing Clerks		\$21,470	\$35,690	\$42,790		10
	Medical Assistants		\$26,070	\$32,410	\$35,590		10
	Teacher Assistants		\$21,020	\$27,560	\$30,830		10
	Supervisors of Fire Fighting & Prevention Workers		\$43,980	\$55,490	\$61,240		<5
	Aircraft Mechanics & Service Technicians		\$33,850	\$51,020	\$59,600		<5
	Heating, Air Conditioning & Refrigeration Mechanics & Installers		\$37,960	\$43,470	\$46,220		<5
	Telecomm. Equipment Installers & Repairers, Ex. Line Installers		\$24,430	\$42,880	\$52,110		<5
	Medical Records & Health Information Technicians	H	\$29,530	\$42,110	\$48,400		<5
	Emergency Medical Technicians & Paramedics	H	\$30,800	\$39,530	\$43,890		<5
	Heavy & Tractor-Trailer Truck Drivers		\$30,000	\$39,400	\$44,100		<5
	Audio & Video Equipment Technicians		\$27,590	\$35,530	\$39,500		<5
	Library Technicians		\$29,850	\$34,800	\$37,270		<5
	Phlebotomists		\$29,700	\$34,280	\$36,570		<5
Hairdressers, Hairstylists & Cosmetologists		\$22,120	\$28,530	\$31,740	<5		



2017 OCCUPATIONAL WAGES FOR JOB SEEKERS

HIGH SCHOOL DIPLOMA OR EQUIVALENT					PROJECTED ANNUAL JOB OPENINGS
	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE		
Supervisors of Retail Sales Workers	\$30,720	\$44,050	\$50,710		30
Supervisors of Food Preparation & Serving Workers	\$24,540	\$34,320	\$39,200		30
Supervisors of Office & Administrative Support Workers	\$37,250	\$54,120	\$62,550		20
Secretaries & Admin. Assistants, Ex. Legal, Medical & Executive	\$25,430	\$36,450	\$41,970		20
Maintenance & Repair Workers, General	\$25,890	\$34,710	\$39,120		20
Receptionists & Information Clerks	\$22,430	\$31,400	\$35,890		20
Customer Service Representatives	\$23,730	\$31,340	\$35,140		20
Office Clerks, General	\$19,340	\$27,630	\$31,780		20
Childcare Workers	\$20,840	\$27,560	\$30,920		20
Hotel, Motel & Resort Desk Clerks	\$17,750	\$22,150	\$24,350		20
Executive Secretaries & Executive Administrative Assistants	\$40,710	\$55,760	\$63,280		10
Sales Reps., Wholesale & Mfg., Ex. Tech. & Sci. Products L	\$25,290	\$52,880	\$66,670		10
Police & Sheriff's Patrol Officers	\$40,960	\$49,630	\$53,960		10
Insurance Sales Agents	\$35,190	\$48,940	\$55,810		10
Self-Enrichment Education Teachers	\$25,120	\$43,700	\$53,000		10
Carpenters	\$33,230	\$41,970	\$46,350		10
Operating Engineers & Other Construction Equipment Operators	\$32,670	\$39,380	\$42,740		10
Social & Human Service Assistants	\$27,000	\$36,570	\$41,350		10
Correctional Officers & Jailers	\$31,700	\$36,320	\$38,620		10
Medical Secretaries	\$28,570	\$35,990	\$39,700		10

NO FORMAL EDUCATIONAL CREDENTIAL					PROJECTED ANNUAL JOB OPENINGS
	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE		
Retail Salespersons	\$21,850	\$31,230	\$35,930		120
Waiters & Waitresses	\$17,460	\$24,450	\$27,950		110
Cashiers	\$21,050	\$24,740	\$26,580		70
Personal Care Aides	\$17,140	\$19,280	\$20,350		60
Combined Food Preparation & Serving Workers, Incl. Fast Food	\$17,670	\$20,210	\$21,470		50
Cooks, Restaurant	\$21,690	\$26,710	\$29,210		40
Construction Laborers	\$24,420	\$29,520	\$32,060		30
Hosts & Hostesses, Restaurant, Lounge & Coffee Shop	\$21,870	\$24,950	\$26,490		30
Home Health Aides	\$18,500	\$24,190	\$27,030		30
Bartenders	\$17,570	\$29,920	\$36,100		20
Landscaping & Groundskeeping Workers	\$22,170	\$28,480	\$31,640		20
Laborers & Freight, Stock & Material Movers, Hand	\$21,340	\$27,590	\$30,710		20
Stock Clerks & Order Fillers	\$21,470	\$27,270	\$30,170		20
Janitors & Cleaners, Ex. Maids & Housekeeping Cleaners	\$21,690	\$26,580	\$29,030		20
Food Preparation Workers	\$21,070	\$23,990	\$25,450		20
Dining Room & Cafeteria Attendants & Bartender Helpers	\$17,260	\$22,930	\$25,760		20
Dishwashers	\$18,830	\$22,130	\$23,790		20
Maids & Housekeeping Cleaners	\$17,650	\$21,830	\$23,920		20
Counter Attendants, Cafeteria, Food Concession & Coffee Shop	\$17,790	\$20,550	\$21,930		20
Painters, Construction & Maintenance	\$28,630	\$34,570	\$37,530		10

2017 OCCUPATIONAL WAGES FOR JOB SEEKERS

Additional Annual Wages for Occupations with the Most Projected Annual Job Openings Not Listed on Previous Pages

OTHER OCCUPATIONS WITH POSITIVE PROJECTED ANNUAL OPENINGS		ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS	TYPICAL MINIMUM EDUCATION REQUIRED
	Light Truck or Delivery Services Drivers	\$23,920	\$32,490	\$36,780	10	HSDE
	Shipping, Receiving & Traffic Clerks	\$21,700	\$31,860	\$36,950	10	HSDE
	Tellers	\$22,700	\$28,590	\$31,540	10	HSDE
	Cooks, Institution & Cafeteria	\$21,990	\$28,170	\$31,260	10	NFEC
	Recreation Workers	\$22,060	\$28,120	\$31,150	10	HSDE
	Security Guards	\$22,080	\$27,770	\$30,610	10	HSDE
	Parking Lot Attendants	\$20,280	\$25,540	\$28,180	10	NFEC
	Counter & Rental Clerks	\$20,640	\$24,460	\$26,370	10	NFEC
	Taxi Drivers & Chauffeurs	\$21,830	\$24,290	\$25,520	10	NFEC
	Packers & Packagers, Hand	\$17,370	\$21,780	\$23,980	10	NFEC
	Driver/Sales Workers	\$17,460	\$20,910	\$22,630	10	HSDE
	Marketing Managers	\$64,530	\$87,560	\$99,070	<5	BD
	Financial Analysts	\$52,140	\$84,100	\$100,070	<5	BD
	Supervisors of Police & Detectives	\$64,510	\$84,020	\$93,780	<5	HSDE
	Human Resources Managers	\$68,240	\$81,510	\$88,140	<5	BD
	Software Developers, Systems Software L	\$71,850	\$79,930	\$83,960	<5	BD
	Administrative Services Managers	\$60,820	\$79,870	\$89,400	<5	BD
	Securities, Commodities & Financial Services Sales Agents	\$34,050	\$78,550	\$100,800	<5	BD
	Music Directors & Composers	\$38,740	\$74,950	\$93,050	<5	BD
	Civil Engineers L	\$57,080	\$72,820	\$80,700	<5	BD
	Kindergarten Teachers, Ex. Special Education	\$67,780	\$72,750	\$75,240	<5	BD
	Architects, Ex. Landscape & Naval A	\$56,320	\$69,790	\$76,520	<5	BD
	Network & Computer Systems Administrators L	\$54,970	\$69,200	\$76,320	<5	BD
	Loan Officers	\$31,780	\$67,700	\$85,660	<5	BD
	Sales Reps., Wholesale & Mfg., Ex. Tech. & Sci. Products L	\$40,150	\$64,950	\$77,350	<5	BD
	Fundraisers	\$42,340	\$64,220	\$75,150	<5	BD
	Computer Systems Analysts L	\$40,620	\$63,820	\$75,430	<5	BD
	Surveyors L	\$48,730	\$63,460	\$70,820	<5	BD
	Public Relations Specialists	\$41,430	\$59,940	\$69,190	<5	BD
	Special Education Teachers, Secondary School	\$40,850	\$58,730	\$67,670	<5	BD

BD: Bachelor's Degree

HSDE: High School Diploma or Equivalent

NFEC: No Formal Educational Credential

A Architecture Occupations

H Health Occupations

L Life and Physical Science, Engineering, Mathematics, and Information Technology Occupations

S Social Science Occupations

Occupational wages are from the NMDWS Occupational Employment Statistics program. Projected annual openings are from the NMDWS Employment Projections program. Typical minimum education requirements are from the U.S. Department of Labor's Bureau of Labor Statistics. Wage estimates are for 2017 and are rounded to the nearest \$10. The entry wage represents the mean of the lowest third of the wage distribution, with the experienced wage being the mean of the highest two-thirds of the distribution. Projected annual job openings are rounded to the nearest ten, with estimates under five reported as "<5." Occupations classified as "All Other" are excluded, as are occupations for which wage data are not able to be reported due to suppression requirements. Education levels represent the typical minimum education needed to enter into the job, although higher levels of education may often be preferred for some occupations. For information on all occupations, visit www.dws.state.nm.us/LMI, <https://www.jobs.state.nm.us/analyzer/>, or www.dws.state.nm.us/eds.