

SOUTHWESTERN REGION

ASSOCIATE'S DEGREE			ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS	
	Dental Hygienists	H	\$58,776	\$82,064	\$93,708		10
	Electrical & Electronics Engineering Technicians	L	\$46,662	\$67,985	\$78,647		10
	Agricultural & Food Science Technicians	L	\$30,722	\$57,261	\$70,530		10
	Respiratory Therapists	H	\$35,704	\$43,680	\$47,668		10
	Medical & Clinical Laboratory Technicians	H	\$27,338	\$41,397	\$48,427		10
	Forest & Conservation Technicians	L	\$27,560	\$36,813	\$41,440		10
	Preschool Teachers, Ex. Special Education		\$20,218	\$36,344	\$44,408		10
	Diagnostic Medical Sonographers	H	\$51,649	\$64,439	\$70,834		<5
	Occupational Therapy Assistants		\$41,154	\$61,122	\$71,106		<5
	Web Developers	L	\$42,195	\$60,782	\$70,075		<5
	Computer Network Support Specialists	L	\$33,350	\$59,818	\$73,053		<5
	Radiologic Technologists	H	\$37,360	\$54,751	\$63,447		<5
	Physical Therapist Assistants		\$25,438	\$46,565	\$57,129		<5
	Paralegals & Legal Assistants		\$31,907	\$43,842	\$49,810		<5
Architectural & Civil Drafters	L A	\$30,304	\$42,387	\$48,429	<5		
Civil Engineering Technicians	L	\$31,170	\$41,861	\$47,207	<5		
Human Resources Assistants, Ex. Payroll & Timekeeping		\$25,476	\$35,010	\$39,777	<5		

POSTSECONDARY NON-DEGREE AWARD OR COLLEGE, NO DEGREE			ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS	
	Teacher Assistants		\$20,279	\$26,800	\$30,060		40
	Nursing Assistants		\$20,090	\$23,982	\$25,928		30
	Automotive Service Technicians & Mechanics		\$19,709	\$35,145	\$42,863		20
	Medical Assistants		\$21,438	\$25,766	\$27,930		20
	Licensed Practical & Licensed Vocational Nurses	H	\$30,707	\$46,708	\$54,708		10
	Computer User Support Specialists	L	\$26,106	\$40,515	\$47,720		10
	Dental Assistants		\$24,789	\$39,405	\$46,712		10
	Heavy & Tractor-Trailer Truck Drivers		\$24,393	\$36,509	\$42,567		10
	Firefighters		\$25,567	\$34,784	\$39,393		10
	Bookkeeping, Accounting & Auditing Clerks		\$24,652	\$34,224	\$39,009		10
	Emergency Medical Technicians & Paramedics	H	\$23,522	\$33,278	\$38,155		10
	Medical Records & Health Information Technicians	H	\$21,564	\$30,136	\$34,421		10
	Hairdressers, Hairstylists & Cosmetologists		\$17,833	\$24,938	\$28,490		10
	Telecomm. Equip. Installers & Repairers, Ex. Line Installers		\$30,860	\$55,740	\$68,180		<5
	Supervisors of Fire Fighting & Prevention Workers		\$39,360	\$52,752	\$59,447		<5
	Heating, Air Conditioning & Refrigeration Mechanics & Installers		\$30,513	\$40,702	\$45,796		<5
	Audio & Video Equipment Technicians		\$25,576	\$39,697	\$46,758		<5
	Surgical Technologists	H	\$29,589	\$38,805	\$43,413		<5
	Computer, Automated Teller & Office Machine Repairers		\$23,212	\$36,912	\$43,763		<5
Library Technicians		\$19,109	\$29,463	\$34,640	<5		

2017 OCCUPATIONAL WAGES FOR JOB SEEKERS

HIGH SCHOOL DIPLOMA OR EQUIVALENT					PROJECTED ANNUAL JOB OPENINGS
	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE		
Customer Service Representatives	\$21,528	\$25,081	\$26,857	60	
Childcare Workers	\$17,955	\$20,140	\$21,233	50	
Supervisors of Retail Sales Workers	\$25,719	\$43,948	\$53,063	40	
Secretaries & Admin. Assistants, Ex. Legal, Medical & Executive	\$21,314	\$30,087	\$34,474	40	
Supervisors of Food Preparation & Serving Workers	\$19,875	\$29,508	\$34,324	40	
Detectives & Criminal Investigators	\$69,322	\$78,500	\$83,088	30	
Supervisors of Office & Administrative Support Workers	\$29,296	\$44,286	\$51,780	30	
Maintenance & Repair Workers, General	\$20,240	\$29,956	\$34,813	30	
Office Clerks, General	\$18,288	\$24,350	\$27,381	30	
Receptionists & Information Clerks	\$17,940	\$23,380	\$26,100	30	
Police & Sheriff's Patrol Officers	\$34,041	\$46,241	\$52,341	20	
Correctional Officers & Jailers	\$26,540	\$31,281	\$33,651	20	
Light Truck or Delivery Services Drivers	\$18,304	\$29,859	\$35,637	20	
Tellers	\$21,325	\$25,273	\$27,247	20	
Hotel, Motel & Resort Desk Clerks	\$17,807	\$18,901	\$19,447	20	
Industrial Machinery Mechanics	\$40,655	\$67,842	\$81,435	10	
Supervisors of Mechanics, Installers & Repairers	\$37,094	\$57,050	\$67,028	10	
Electrical Power-Line Installers & Repairers	\$31,806	\$52,049	\$62,170	10	
Supervisors of Construction Trades & Extraction Workers	\$33,700	\$49,860	\$57,940	10	
Sales Reps., Wholesale & Mfg., Ex. Technical & Scientific Products 	\$28,844	\$47,572	\$56,937	10	

NO FORMAL EDUCATIONAL CREDENTIAL					PROJECTED ANNUAL JOB OPENINGS
	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE		
Personal Care Aides	\$17,580	\$19,041	\$19,772	200	
Retail Salespersons	\$17,863	\$24,712	\$28,137	120	
Waiters & Waitresses	\$17,767	\$22,343	\$24,631	120	
Combined Food Preparation & Serving Workers, Incl. Fast Food	\$17,740	\$18,440	\$18,789	120	
Cashiers	\$17,831	\$20,592	\$21,973	110	
Janitors & Cleaners, Ex. Maids & Housekeeping Cleaners	\$17,770	\$21,673	\$23,624	50	
Farmworkers & Laborers, Crop, Nursery & Greenhouse	\$17,757	\$20,428	\$21,764	50	
Stock Clerks & Order Fillers	\$17,927	\$26,064	\$30,132	40	
Laborers & Freight, Stock & Material Movers, Hand	\$17,764	\$22,113	\$24,288	40	
Cooks, Restaurant	\$17,830	\$20,489	\$21,819	40	
Home Health Aides	\$17,697	\$18,696	\$19,196	40	
Construction Laborers	\$20,590	\$27,651	\$31,181	30	
Food Preparation Workers	\$17,966	\$21,762	\$23,660	30	
Maids & Housekeeping Cleaners	\$17,834	\$18,844	\$19,349	30	
Hosts & Hostesses, Restaurant, Lounge & Coffee Shop	\$17,795	\$18,404	\$18,708	30	
Landscaping & Groundskeeping Workers	\$17,993	\$22,801	\$25,205	20	
Bartenders	\$17,621	\$21,851	\$23,966	20	
Cooks, Fast Food	\$17,904	\$19,052	\$19,627	20	
Dining Room & Cafeteria Attendants & Bartender Helpers	\$17,630	\$18,945	\$19,603	20	
Dishwashers	\$17,833	\$18,722	\$19,166	20	

2017 OCCUPATIONAL WAGES FOR JOB SEEKERS

Additional Annual Wages for Occupations with the Most Projected Annual Job Openings Not Listed on Previous Pages

OTHER OCCUPATIONS WITH POSITIVE PROJECTED ANNUAL OPENINGS	ENTRY WAGE	AVERAGE WAGE	EXPERIENCED WAGE	PROJECTED ANNUAL JOB OPENINGS	TYPICAL MINIMUM EDUCATION REQUIRED
Purchasing Agents, Ex. Wholesale, Retail & Farm Products	\$31,200	\$53,853	\$65,180	10	BD
Social & Community Service Managers	\$36,457	\$53,831	\$62,518	10	BD
Human Resources Specialists	\$30,705	\$48,471	\$57,354	10	BD
Supervisors of Production & Operating Workers	\$27,818	\$47,517	\$57,367	10	HSDE
Supervisors of Transp., Mat.-Moving Machine & Veh. Operators	\$25,161	\$43,529	\$52,713	10	HSDE
Electricians	\$28,811	\$41,980	\$48,564	10	HSDE
Coaches & Scouts	\$17,869	\$40,830	\$52,310	10	BD
Inspectors, Testers, Sorters, Samplers & Weighers	\$19,630	\$37,451	\$46,362	10	HSDE
Operating Engineers & Other Construction Equipment Operators	\$27,244	\$36,866	\$41,677	10	HSDE
Bus & Truck Mechanics & Diesel Engine Specialists	\$26,086	\$36,736	\$42,061	10	HSDE
Carpenters	\$23,460	\$36,711	\$43,336	10	HSDE
Welders, Cutters, Solderers & Brazers	\$21,458	\$35,707	\$42,831	10	HSDE
Social & Human Service Assistants	\$26,053	\$34,620	\$38,903	10	HSDE
Highway Maintenance Workers	\$29,200	\$33,893	\$36,240	10	HSDE
Security Guards	\$20,141	\$31,486	\$37,158	10	HSDE
Fitness Trainers & Aerobics Instructors	\$17,700	\$30,288	\$36,582	10	HSDE
Billing & Posting Clerks	\$24,923	\$30,000	\$32,539	10	HSDE
Supervisors of Personal Service Workers	\$19,454	\$29,960	\$35,213	10	HSDE
Pharmacy Technicians H	\$22,653	\$29,825	\$33,412	10	HSDE
Painters, Construction & Maintenance	\$21,898	\$29,426	\$33,190	10	NFEC
Helpers--Installation, Maintenance & Repair Workers	\$20,268	\$28,323	\$32,351	10	HSDE
Shipping, Receiving & Traffic Clerks	\$20,112	\$28,320	\$32,424	10	HSDE
Driver/Sales Workers	\$19,343	\$27,581	\$31,700	10	HSDE
Medical Secretaries	\$20,952	\$27,439	\$30,682	10	HSDE
Taxi Drivers & Chauffeurs	\$18,280	\$27,197	\$31,655	10	NFEC
Recreation Workers	\$17,741	\$26,344	\$30,645	10	HSDE
Industrial Truck & Tractor Operators	\$21,072	\$26,030	\$28,509	10	NFEC
Loan Interviewers & Clerks	\$18,012	\$25,693	\$29,534	10	HSDE
Helpers--Production Workers	\$18,383	\$25,224	\$28,644	10	NFEC

BD: Bachelor's Degree

HSDE: High School Diploma or Equivalent

NFEC: No Formal Educational Credential

A Architecture Occupations

H Health Occupations

L Life and Physical Science, Engineering, Mathematics, and Information Technology Occupations

S Social Science Occupations

Occupational wages are from the NMDWS Occupational Employment Statistics program. Projected annual openings are from the NMDWS Employment Projections program. Typical minimum education requirements are from the U.S. Department of Labor's Bureau of Labor Statistics. Wage estimates are for 2017 and are rounded to the nearest \$10. The entry wage represents the mean of the lowest third of the wage distribution, with the experienced wage being the mean of the highest two-thirds of the distribution. Projected annual job openings are rounded to the nearest ten, with estimates under five reported as "<5." Occupations classified as "All Other" are excluded, as are occupations for which wage data are not able to be reported due to suppression requirements. Education levels represent the typical minimum education needed to enter into the job, although higher levels of education may often be preferred for some occupations. For information on all occupations, visit www.dws.state.nm.us/LMI, <https://www.jobs.state.nm.us/analyzer/>, or www.dws.state.nm.us/eds.